

April 2024

Connecting the Chamber with members in a monthly news source.



ST. JOSEPH  
Chamber of Commerce

# Connections

## The President's Perspective

When we work together as a community we achieve great things. I'm happy to share a few recent wins with you.

### Invest in People

For several years we have heard about the gap in workforce training. We have been the largest city in the state without a community college. Twenty-five percent of St. Joseph residents are employed in skilled positions in manufacturing. Also, over 250 graduates from the St. Joseph School District went straight into the workforce.

To address this need, Missouri Western State University, North Central Missouri College along with the St. Joseph School District worked with the business community to find a way to create education pathways for skilled manufacturing positions.

In doing so, two endeavors have come to fruition. An expansion to Hillyard Technical Center is nearing completion and Missouri Western will open the state-of-the-art Convergent Technology Alliance Center this fall. These locations will provide opportunities for practical and applied learning for those who want to advance in manufacturing. We are excited to see the support it provides for skilling up our workforce for the future.

### Create a Better Place

We know from the community survey in 2021 that 63 percent of the residents surveyed said they thought our community appearance was below average and it was ranked fourth in order of importance out of all community issues surveyed. These programs have been created to address community appearance:

1. Urban Homesteading for homeowners
2. Urban Homesteading for developers
3. River Bluff Gateway Grant
4. Adopt a Block
5. Housing Task Force



Natalie Hawn  
President & CEO

### Grow Prosperity

Also in the last year we were able to work together with community partners to secure state and federal funds for the following projects that will have a long impact on our community:

- Rosecrans Memorial Airport - \$20 million
- Broadband in NW MO - \$8.2 million
- Pickett Road, Capstone Industrial Park - \$2.7 million
- Industrial Site Development Grant - \$2.5 million

## NEW MEMBERS

The following businesses and individuals have been approved for membership in the St. Joseph Chamber of Commerce:

### Midwest Coating Supply

Nick Bradshaw  
18298 County Road 361,  
Savannah, MO 64485  
(660) 216-9538  
midwestcoatingsupply@gmail.com  
**Paint Dealers**

### New York Life Insurance

-- John Garvey  
400 Jules St., Ste. 202 (01)  
(816) 262-7781  
jpgarvey@ft.newyorklife.com  
**Insurance (Associate)**

### Terry White

4411 SE 116 Highway,  
Dearborn, MO 64439  
(816) 273-2410  
terry.white0047@gmail.com  
**Civic Membership**

### MacKenzie Jones,

American Family Insurance  
704 S. Woodbine Road (07)  
(816) 364-6647  
mjones9@amfam.com  
mjonesamfam.com  
**Insurance (Associate)**

### Priscilla Ashford, Realtor-Keller

Williams Kansas City North  
3915 Beck Road (06)  
(816) 259-5055  
pashford@kw.com  
saintjoerealestate.com  
**Real Estate (Associate)**

### Advantage Home Care, LLC

Donna Nolke  
2335 N. Belt Hwy Ste. E North (06)  
(816) 364-0525  
dnolke@advantagehomecare.com  
www.advantagehomecare.com  
**Home Health Care**

### Trail Theatre

Andrew Montee  
111 N. Ninth St. (01)  
(816) 200-7173  
info@thetrailtheatre.com  
thetrailtheatre.com  
**Entertainment**

### Celebrate Dental & Braces

Dr. Jonah Foutz, DDS  
4015 Frederick Ave. (06)  
(816) 208-0000  
foutz@celebratedental.com  
www.celebratedental.com  
**Dentists**

### Berkshire Hathaway HomeServices

Stein & Summers Real Estate  
- Sarah Weaver  
1007 E. St. Maartens Drive (06)  
(816) 394-0256  
sweaver@bhhsstein.com  
bhhsstein.com  
**Real Estate (Associate)**

### Garst Ag LLC

Trey Garst  
11930 State Highway A,  
Watson, MO 64496  
(660) 253-0440  
tgarst@rpt.coop  
**Agribusiness**

### Friends of Krug Park

Terry Turbak  
1321 Faraon St. (01)  
(816) 617-6916  
friendsofkrugpark@gmail.com  
www.friendsofkrugpark.org  
**Community Organizations**

### Beautify St. Joseph

Terry Turbak  
St. Joseph, MO (01)  
(816) 617-6916  
beautifystjoseph@gmail.com  
www.beautifystjoseph.org  
**Community Organizations**

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investment property.



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# April Calendar

For more information, call 816/232-4461. **CREDIT CARD RESERVATIONS CAN BE MADE ONLINE**, [www.saintjoseph.com](http://www.saintjoseph.com)

## 3, 17 **Circle of Influence**

11, 25

Circle of Influence is a leads group composed of small business professionals looking to exchange direct client referrals and leads. The group also provides a forum for the discussion of issues which businesses commonly encounter. Only one member per profession/speciality in each group is allowed. Cost is \$100 to join. There are two groups, one that meets the first and third Wednesdays and another that meets the second and fourth Thursdays. (Holidays affect this schedule.) Contact Tony Luke for more information, [luke@saintjoseph.com](mailto:luke@saintjoseph.com) or (816) 364-4101. Meetings held at Stoney Creek Hotel & Conference Center, 1201 Woodbine.

**April 3 & 17 and April 11 & 25**  
11:30 a.m. to 1 p.m., Guests Free

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## Lunch & Learn Seminar

Presented by Altec Industries, Inc.

Come learn from Scott McDowell of Eagle Communications to better understand your digital footprint. Learn about SEO and how it affects targeted advertising.

*Lunch by  
Longboards Wraps & Bowls*

**Tuesday, April 9**  
11:30 a.m. to 1 p.m., \$12  
St. Joseph Chamber of Commerce  
3003 Frederick Ave.  
RESERVATIONS REQUIRED:  
816/232-4461  
or [www.saintjoseph.com](http://www.saintjoseph.com)

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## Washington, D.C. Fly-In

Presented by Altec Industries, Inc.

A delegation of local business and community leaders annually visit the nation's capitol as part of the Chamber's Fly-In. While in D.C., the delegation meets with members of Congress, U.S. Senators, legislative staff and U.S. Chamber officials. Contact Mary Kate Masters for more information at (816) 364-4106.

**Wednesday-Friday**  
**April 10-12**  
**Washington, D.C.**

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## DIPLOMATS CLUB Breakfast

Presented by Altec Industries, Inc., John Joe Insurance & Rogers Pharmacy

The Diplomats Club is a fun group that provides opportunities to promote your business and serve as a link between the Chamber and the community. Join them for their monthly meeting!

**Thursday, April 11**  
7:15 a.m., \$10  
Breakfast provided  
Stoney Creek Hotel & Conference Center  
1201 N. Woodbine Road  
RESERVATIONS REQUIRED:  
816/232-4461 or [www.saintjoseph.com](http://www.saintjoseph.com)

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## Public Affairs Coffee

Presented by Farmers State Bank

The Public Affairs Coffee series features issues involving social, economic, governmental, legislative and corporate activities that are of concern to Chamber members and the business community. This event will feature St. Joseph Mayor John Josendale, who will give his State of the City Address. If you're not able to attend, the City will also share the address digitally.

**Tuesday, April 16**  
7:30 to 8:30 a.m., \$15  
Breakfast provided  
Stoney Creek Hotel & Conference Center  
1201 N. Woodbine Road  
RESERVATIONS REQUIRED:  
816/232-4461 or [www.saintjoseph.com](http://www.saintjoseph.com)

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## Women's Leadership Group

Presented by Altec Industries, Inc., BMS Logistics, Inc., Candlewood Suites, Human Resource Management Association of Northwest Missouri, RitePack, Inc. Sealed Air Corporation, Top Property Realty LLC and Triumph Foods

Each month the Chamber and Northwest Missouri State University's Small Business Development Center bring business topics to light that are important to women. Learn about topics such as artificial intelligence, the expected great depression, emotional intelligence and more at the 2024 women's leadership meetings. RSVP for this month's event.

**Monday, April 22**  
Noon to 1 p.m., Free  
Bring your own lunch  
RESERVATIONS REQUIRED:  
816/232-4461 or [www.saintjoseph.com](http://www.saintjoseph.com)

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## BUSINESS after HOURS

Presented by Altec Industries, Inc.

Don't miss Business After Hours! Bring your business cards and make some new connections. This month, check out the newest addition to the Frederick Corridor and St. Joseph's first distillery since Prohibition!

**Thursday, April 25**  
5 to 7 p.m., Free  
Parkway Distillery  
415 N. 13th St.

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## SMALL BUSINESS WEEK

Presented by John Joe Insurance

We're celebrating Small Business Week with a variety of events and activities! Check social media and our website for more details.

All week: Participate in a social media campaign that celebrates small businesses. Share your favorite small businesses with friends through videos and photos. Make sure to tag them and use #sjchamber

Monday, April 29 -- 3 p.m. Open House at Business Workshop Sponsor Innovation Stockyard, 4221 Mitchell Ave.  
Small Business Bingo begins

Tuesday, April 30 -- 3 p.m., Starting a Business 101 with Rebecca Lobina of the Missouri Small Business Development Center. Held at the Chamber

Wednesday, May 1 -- Cup of Joe at 8:30 a.m. Wednesday at the East Hills Public Library and a Member Crawl to highlight small businesses

Thursday, May 2 -- Small Business Owner Round Table Discussion and a workshop at 3 p.m. with Rebecca Lobina called "Understanding Your Customer."

Friday, May 3 -- Downtown Business Crawl

**April 29 - May 3**