

November 2019

Connecting the Chamber with members in a monthly news source.



Connections

ST. JOSEPH
Chamber of Commerce

The President's Perspective

The Other Side

Often members of the Chamber think of us in terms of the Monday Morning Memo, the Member Directory, events like the Chairman's Breakfast or Annual Banquet, networking associated with our Diplomats group or our After Hours events. Or perhaps, there is interest in our government advocacy work in support of business, the Public Affairs Coffees. All of this activity falls under our membership side and is focused on making sure our members are engaged and successful.

But we also have another side to the Chamber, the Economic Development side. This is a separately-funded program that is referred to as the St. Joseph Economic Development Partnership. Work involves attracting new jobs and investment to the community, meeting with existing businesses to ensure they are getting the support they need to be successful. We work with the State Department of Economic Development, the County and the City to provide certain incentives to encourage jobs and investment in St. Joseph.

The Economic Development side is also responsible for the development of community business parks like Mitchell Woods and Eastowne. We invest in marketing to sell St. Joseph to others as a place to invest in locating a business or a place to locate for a job. Of course, workforce development and talent recruitment are also initiatives that support our Economic Development efforts. Funding

for Economic Development is separate from our Chamber membership funding. We raise funds to support a comprehensive effort through a public/private partnership. The City and County provide funds through agreements for economic development services. We also have approximately 150 local businesses, big and small, that invest annually as part of our "Partnership for Success" campaign. Our ability to continue to pursue jobs and investment would not be possible without the City, County, and our local business investors.



R. Patt Lilly
President & CEO

By the way, speaking of investing in our community's economic development efforts, be sure to vote yes on Tuesday, November 5th, for the continuation of the Buchanan County Capital Improvement Sales Tax. The funds go toward capital improvement projects, as well as assisting with funding economic development in St. Joseph and Buchanan County.

Yes, two separate sides to our business. Both work to create an environment that allows our businesses to succeed and our community to prosper. Put them together and you have the St. Joseph Chamber of Commerce.

NEW MEMBERS

The following businesses and individuals have been approved for membership in the St. Joseph Chamber of Commerce:

Frontier Kids Dentistry
Dr. Shane Jenks
1314 N. 36th St., Ste. 201 (06)
(816) 244-7962
frontierkidsdentistry@gmail.com
www.frontierkidsdentistry.com
Dentists

Animal Tales Veterinary Clinic
James Mrkvicka
3302 S. Belt Highway, Ste. D (03)
(816) 676-1111
jamrkv90@gmail.com
www.atvetclinic.com
Veterinarians

St. Joseph Joint & Wellness Care
Cindi Anderson
2911 S. Belt Highway (03)
(816) 867-4140
cmanderson@freedomhealthkc.com
www.freedomhealthcareusa.com
Physicians

KC Women's Events LLC
Kathy Newman
8341 Oakview Circle,
Lenexa, KS 66215
(316) 253-0387
kathy@kcwomensevents.com
www.kcwomensevents.com
Event Production

Huckleberry Restaurant
D.J. Kauley
1302 Frederick Ave. (01)
(816) 273-5144
djkauley1@yahoo.com
https://huckleberry-stjoe.business.site
Restaurants

Sisters of Solace
Stacy Kerns
1703 S. 12th St. (03)
(816) 294-5864
stacy@sosstjoe.org
www.sosstjoe.org
Human Service Organizations

Bandura Plus
Gail Hermesch
6300 N. Madison St.,
Hutchison, KS 67502
(785) 336-1616
gail.hermesch@banduraplus.com
www.banduraplus.com
Consultants

Praise Productions, Inc.
James Spafford
9 River Ridge Terrace (07)
(816) 390-6561
spaf@stjoelive.com
Entertainment

Jeff Rippey Acupuncture
Jeff Rippey
3841 Frederick Ave. (06)
(816) 396-9600
jeff.rippy@gmail.com
www.jracu.com
Health Services



www.saintjoseph.com
(816) 232-4461
chamber@saintjoseph.com

VOTE YES NOV. 5

Buchanan County CIP Extension

Please support the continuance of the one-quarter of a cent sales tax.

This tax brings in between \$3.5 million and \$3.8 million annually, \$1 million of which goes toward Economic Development. These funds help companies expand and add jobs and investment in the community.

The rest goes toward County building improvements, road and bridge upgrades, equipment and more. This tax is vital for continuing job growth in St. Joseph.

November Calendar

All members, employees and guests are invited to attend events. Call the Chamber for any dietary needs. Mark your calendars now, and confirm your reservation one week prior to the event. Reservations must be cancelled 24 hours in advance to avoid charges. For more information, call 816/232-4461. **CREDIT CARD RESERVATIONS CAN BE MADE ONLINE, www.saintjoseph.com**

Public Affairs Coffee

1

Presented by Cochran, Head Vick & Co., P.C.
This Public Affairs Coffee will feature officials from the St. Joseph School District, who will discuss the proposed facilities plan. Public Affairs Coffee events feature issues involving social, economic, governmental, legislative and corporate activities that are of concern to Chamber members and the business community.

Friday, Nov. 1
7:30 to 8:30 a.m., \$15

Continental breakfast provided
Stoney Creek Hotel & Conference Center
1201 N. Woodbine Road

FOODIE FRIDAY

1

Join other Chamber members as they experience foods all around St. Joseph in a new networking event. Enjoy specials at each restaurant and get to know some new business contacts. Free to attend, but cost of meal is up to the individual.

Friday, Nov. 1
11:30 a.m. to 1 p.m.

Geneo's Pizza and Pub
809 Francis St.

Circle of Influence

6, 20/
14

Circle of Influence is a leads group composed of small business professionals looking to exchange direct client referrals and leads. The group also provides a forum for the discussion of issues which businesses commonly encounter. Only one member per profession/specialty in each group is allowed. Cost is \$100 to join. There are two groups, one that meets the first and third Wednesdays at Stoney Creek Hotel and another that meets the second and fourth Thursdays at Commerce Bank at Ashland and Karnes roads. Contact Natalie Redmond for more information, redmond@saintjoseph.com or (816) 364-4107.

Nov. 6 & 20 and Nov. 14
11:30 a.m. to 1 p.m., Guests Free

Elected Officials Social

11

Presented by News-Press NOW, Innovation Stockyard and Deluxe Truck Stop

Opportunity for the business community to meet our elected officials in a meet and greet fashion. Officials from the St. Joseph School District, City of St. Joseph, Buchanan County and state legislators will be in attendance. Appetizers and drinks will be provided.

Monday, Nov. 11
4 to 6 p.m., Free
Room 108, 722 Felix St.

Lunch & Learn Seminar

12

Presented by CLA

"Year-End Tax Update for Individuals & Small Businesses"

As we approach year-end, now is the time to finalize planning for your 2019 individual and/or small business taxes. This informative session will provide attendees with an update of the current tax law including the changes that resulted from the 2018 Tax Cuts and Jobs Act (tax reform) and the impact that these changes will continue to have on your 2019 tax returns. This will be presented by Emily Hilsabeck, CPA, and Nathan Howell, CPA.

Lunch by Pizza Shoppe

Tuesday, Nov. 12
11:30 a.m. to 1 p.m., \$10
St. Joseph Chamber of Commerce
3003 Frederick Ave.

RESERVATIONS REQUIRED:
816/232-4461
or www.saintjoseph.com

Shop St. Joseph

13

Presented by the News-Press NOW

This popular program encourages residents to shop locally during the holidays is getting ready to kick off. If you want your business to get some extra business this holiday shopping season, call 364-4107 or e-mail redmond@saintjoseph.com.

Nov. 13 to Dec. 18
go to www.saintjoseph.com
for more information

DIPLOMATS CLUB Breakfast

14

Presented by Mosaic Life Care

The Diplomats Club is a fun group that provides opportunities to promote your business and serve as a link between the Chamber and the community. Join them for their monthly meeting!

Thursday, Nov. 14
7:15 to 8:30 a.m., \$7

Breakfast provided
East Hills Shopping Center
Belt and Frederick

RESERVATIONS REQUIRED:
816/232-4461 or www.saintjoseph.com

BUSINESS after HOURS

21

Presented by Altec Industries, Inc.

There's no shortage of chances to meet new people through the Chamber! Bring your business cards, talk to some potential new customers and make some new friends.

Thursday, Nov. 21
5 to 7 p.m., Free

Castle Bridge Event Center
8403 U.S. Highway 59

Women's Leadership Group

26

Presented by Sam's Club

This month the leadership group goes off site to the Albrecht-Kemper Museum of Art to discuss Women in the Arts. Hosted by the Chamber and the Northwest Missouri State University's Small Business Development Center.

Tuesday, Nov. 26
Noon to 1 p.m. Free
Albrecht-Kemper Museum of Arts
2818 Frederick Ave.
Lunch is in the Cafe, cost of meal is on your own