

September 2019

Connecting the Chamber with members in a monthly news source.



Connections

ST. JOSEPH
Chamber of Commerce

The President's Perspective

Go Chiefs

The Chiefs have just completed training camp in St. Joseph on their way, we hope, to the Super Bowl. It has been a great ride these past 10 years and of course we hope it continues. While the future location of training camp will ultimately be based on what management and ownership of the Chiefs believe is in the best interest of the team and organization, I feel you can make a case that St. Joseph has made the team better and more successful, even if they are here only three weeks each year.

When you reflect over the last 10 years, the team has consistently improved its record and almost went to the Super Bowl last season. The Chiefs have also grown their fan base over the years, in part, because area fans have had easier access to training camp than in the past. Not only does this relate to fans who have season tickets or who frequently attend games at Arrowhead, but the many loyal fans who watch on TV and/or listen on the radio. The Chiefs Kingdom is alive and well and gets it start each year in St. Joseph.

When the Chiefs first came to St. Joseph it was with great excitement and enthusiasm. A new indoor practice facility at Missouri Western, a successful partnership with Mosaic Life Care, the

attraction of thousands of visitors and the kind of recognition that only comes with an NFL team -- the benefits have been substantial to our community.

But as I consider the past 10 years and how far the Chiefs have come as a team and organization, I also see how far our community has come. New businesses, more jobs, downtown revitalization, improving neighborhoods and, today, a sense of positive momentum that you can feel and see.

Yes, both the Chiefs and St. Joseph have seen great progress over the past decade. And regardless of the Chiefs' decision on where they hold future training camps, both the Chiefs and St. Joseph will go on to have great success. This I am certain. My hope is that we will continue to enjoy this success together.

So, as we begin football season, I say, "Go Chiefs, Go St. Joseph!" Here is to a bright future for us both.



R. Patt Lilly
President & CEO

NEW MEMBERS

The following businesses and individuals have been approved for membership in the St. Joseph Chamber of Commerce:

St. Paul Lutheran School
Debi Bennett
4715 Frederick Ave. (06)
(816) 279-1118
dbennett@splcc.org
www.splcc.org
Education

Prime Time Integraters
James Poe
2314 175th Road,
Wathena, KS 66090
(816) 888-9839
service@kcpti.com
www.kcpti.com
Telecommunications

Visionary Hustler LLC
Kardell Sims
5412 Cranberry Hill Circle (03)
(660) 619-2392
visionaryhustlerllc@gmail.com
www.visionaryhustler.com
Consultants

Great American Pizza
John Jarrett
2300 Frederick Ave. (06)
(816) 259-5092
j.r.jarrett@hotmail.com
www.greatamericanpizza.us
Restaurants

Card My Yard
Miu Sutton
3516 Emerald Lane,
Country Club, MO 64505
(816) 273-4848
stjoseph@cardmyyard.com
www.cardmyyard.com/st-joseph
Rental Service

Dale Carnegie Training
Aimee Bolt
7200 N.W. 86th St., Ste. A,
Kansas City, MO 64153
(816) 569-4511
aimee.bolt@dalecarnegie.com
www.kansascity.dalecarnegie.com
Education

St. Joseph Endodontics
Bryce Szczepanik
1014 W. St. Maartens Drive (06)
(816) 271-4800
frontdesk@stjoeendo.com
www.stjoeendo.com
Dentists

Simply Clean Car & Truck Wash
Bill Blacketer
4602 S. 169 Highway (07)
(816) 294-4481
billblacketer@yahoo.com
Car Wash

BNH LLC
Jim Hausman
P.O. Box 1246 (02)
(816) 596-0072
Research & Development

Healthcare Solutions Team
-- Jesse England
9016 NE Hurlingen Road (07)
(816) 646-7690
jengland@myhst.com
healthcaresolutionsteam.com/agent/
jesse-england
Insurance

Fire Ex LLC
Jesse England
9016 NE Hurlingen Road (07)
(816) 646-7690
jengland@fireexllc.com
www.fireexllc.com
Fire Equipment Service

Managed Energy Systems
Farryl Prater
11301 Nall Ave., Ste. 210
Leawood, KS 66211
(913) 565-2505
farryl@energymes.com
www.energymes.com
Consultants



www.saintjoseph.com
(816) 232-4461
chamber@saintjoseph.com



Agent Jo -- Hire MORE Than A Sign

15+ years of experience and over \$140M in sales. Earned 7 additional educational designations/certifications such as ABR, CRS, GRI, SFR, SRS, MRE and ePro!

Transaction plus education working for you! Don't just hire someone who passed a test and got a piece of paper. Hire EXPERIENCE! Hire MORE than a sign.

Call or text 816-617-4412 and visit AgentJo.com to search ALL listings from ALL companies.

September Calendar

All members, employees and guests are invited to attend events. Call the Chamber for any dietary needs. Mark your calendars now, and confirm your reservation one week prior to the event. Reservations must be cancelled 24 hours in advance to avoid charges. For more information, call 816/232-4461. **CREDIT CARD RESERVATIONS CAN BE MADE ONLINE, www.saintjoseph.com**

4, 18/ Circle of Influence

Sept. 4 & 18 and Sept. 12 & 26
11:30 a.m. to 1 p.m., Guests Free

12, 26

Circle of Influence is a leads group composed of small business professionals looking to exchange direct client referrals and leads. The group also provides a forum for the discussion of issues which businesses commonly encounter. Only one member per profession/speciality in each group is allowed. Cost is \$100 to join. There are two groups, one that meets the first and third Wednesdays at Stoney Creek Hotel and another that meets the second and fourth Thursdays at Commerce Bank at Ashland and Karnes roads. Contact Natalie Redmond for more information, redmond@saintjoseph.com or (816) 364-4107.

5

POINTERS & PINTS

Presented by T.S. Conard, Inc. Technology Solutions
Come to this series of sessions for small businesses. At this event, have a beer and learn about "Tactics to Reach Local Shoppers." Jamie Withrow, owner of Jamie's Secret Garden, will be the guest speaker. She's owned her business since 1999.

Thursday, Sept. 5
4 to 5 p.m., Free
Room 108
722 Felix St.

5

UNCOMMON LIFE GET TO KNOW ST. JOSEPH EVENT

Presented by Altec Industries, Inc. and Mosaic Life Care

Have employees new to St. Joseph? Invite them to this event where they can tailgate before the MWSU vs. NWMSU game, meet new people and learn valuable information about their new city. Food & drinks provided, as well as a ticket to the game. RSVP requested to redmond@saintjoseph.com

Thursday, Sept. 5
5 to 7 p.m., Free
Spratt Stadium
4525 Downs Drive

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Foodie Friday & Member Appreciation Day

Come to a very special Foodie Friday this month as we celebrate you, our members! There will be a ribbon-cutting ceremony for Card My Yard, BBQ lunch and Kona Ice from 11:30 a.m. to 1 p.m., free shredding (five copy paper box maximum per member) from 8 a.m. to 1 p.m. by MCM, Inc. Meet with staff and win prizes!

Friday, Sept. 6
8 a.m. to 1 p.m., Free
Chamber of Commerce
3003 Frederick Ave.

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Lunch & Learn Seminar

Lunch by Rib Crib

Presented by CLA

"Recruiting & Retaining Millennials, Part 1"

With the great wave of baby boomers reaching retirement age, employers throughout the nation are struggling with ways to appeal to the new generation of workers. This workshop provides insight into the emerging worker persona to help manufacturers prepare for this new generation and be positioned to better attract and retain them as team members. Part 2 will be next month.

Tuesday, Sept. 10
11:30 a.m. to 1 p.m., \$10
St. Joseph Chamber of Commerce
3003 Frederick Ave.

RESERVATIONS REQUIRED:
816/232-4461
or www.saintjoseph.com

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DIPLOMATS CLUB Breakfast

Presented by Mosaic Life Care

The Diplomats Club is a fun group that provides opportunities to promote your business and serve as a link between the Chamber and the community. Join them for their monthly meeting!

Thursday, Sept. 12
7:15 to 8:30 a.m., \$7

Breakfast provided

Jake's Steakhouse & Sports Bar
620 Edmond St.

RESERVATIONS REQUIRED:
816/232-4461 or www.saintjoseph.com

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Parties on the Parkway

Presented by Nodaway Valley Bank

Join us for Parties on the Parkway! These events are open to the public and allow those who attend to enjoy food, drinks, live music and St. Joseph's incredible Parkway system. Food and beverages are available for purchase. No alcoholic beverages may be brought into the event. Please bring your own lawn chair or blanket. Proceeds benefit the Friends of the Park. The band will be Swift Kik.

Thursday, Sept. 12
5 to 8 p.m., Free
Remington Nature Center
(Rain date: Sept. 19)

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NEW EXECUTIVE WELCOME

Presented by Kansas City Regional Association of REALTORS, St. Joseph Chapter

Join us for a special networking reception where we recognize those Chamber members who are new to management in St. Joseph. Want to be recognized? It's a great resume builder and you get a goodie bag!
E-mail redmond@saintjoseph.com to participate.

Tuesday, Sept. 17
4 to 6 p.m.
\$15, new execs; \$10 other attendees

Albrecht-Kemper Museum of Art
2818 Frederick Ave.

RESERVATIONS REQUIRED:
816/232-4461 or www.saintjoseph.com

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Women's Leadership Group

Presented by Sam's Club

Evaluate your financial health and figure out where you want to be and how to get there. Set financial goals, discover how to make your money work for you. Speaker: Tammy Scott.

Monday, Sept. 23
Noon to 1 p.m. Free
Chamber of Commerce
3003 Frederick Ave.
Bring your own lunch.

25

BUSINESS after HOURS

Presented by Altec Industries, Inc.

There's no shortage of chances to meet new people through the Chamber! Bring your business cards, talk to some potential new customers and make some new friends.

Wednesday, Sept. 25
5 to 7 p.m., Free
Colony House Furniture & Bedding
1805 N. Riverside Road