

June 2019

Connecting the Chamber with members in a monthly news source.



# Connections

## ST. JOSEPH Chamber of Commerce

### The President's Perspective

#### Looks Can Be Deceiving

We live in an age of 24/7 news and commentary driven by cable news and social media. While we certainly don't want for news, the competition for attention from this information medium seems to dictate sound bites and images that do not always tell the whole story and often create an image in our minds that can be deceiving. I would offer our federal and state legislative process as a case in point.

Today we note that people's opinion of Congress and the state Legislature are at historically low levels. While frankly there are well-earned reasons for these low opinions of these legislative bodies, it does not tell the whole story. It is these stories of doing the right thing or making progress on important issues that seem to get lost in this era of sound bites and images.

The truth is the Missouri Legislature is currently making progress on a number of issues important to business and our community. As of this writing, there are just a few days left in the session, but members have already passed legislation that will make Missouri more competitive from an economic development standpoint, improved programs to support the development of a quality workforce, improved tort laws and provided much needed funding for transportation improvements.



Our own legislative delegation has done a great job of addressing local priorities, such as the land bank bill. I should note as well that Gov. Parson has provided real executive leadership this year in working with the Legislature to make progress for Missouri.



R. Patt Lilly  
President & CEO

On the federal side it is more difficult to see signs of progress, but I would be remiss if I did not point out Congressman Sam Graves' recent vote in the House to support a Democratic-led bill to provide a much-needed disaster relief package that includes help for Missouri and other states impacted by the recent flooding. Sam was the only Republican congressman in Missouri to vote for the aid package, putting local needs of Missourians above partisan politics. This is a good example for all lawmakers.

Yes, looks can be deceiving and it becomes important for all of us to look a little deeper to make sure, as Paul Harvey in his day would say, let's understand "the rest of the story." It might make us all feel more positive about the future.

[www.saintjoseph.com](http://www.saintjoseph.com)  
(816) 232-4461  
[chamber@saintjoseph.com](mailto:chamber@saintjoseph.com)

## NEW MEMBERS

The following businesses and individuals have been approved for membership in the St. Joseph Chamber of Commerce:

**Auto Appearance Specialists**  
Luke Sill  
925 Olive St. (01)  
(816) 387-8674  
[autoappearancestjoe@gmail.com](mailto:autoappearancestjoe@gmail.com)  
[autoappearance.net](http://autoappearance.net)  
**Automobile Parts, Supplies and Service**

**K&M Concrete**  
Kip Traster  
401 Glenwood St. (04)  
(816) 617-5760  
[km\\_concrete@yahoo.com](mailto:km_concrete@yahoo.com)  
[kmconcretestj.com](http://kmconcretestj.com)  
**Concrete Contractor**

**Mitchell Avenue Nutrition**  
Jason Redmond  
3709 Mitchell Ave. (07)  
(816) 261-6477  
[jcredmond@gmail.com](mailto:jcredmond@gmail.com)  
[jasonredmond.goherbalife.com](http://jasonredmond.goherbalife.com)  
**Nutrition**

# START MARKETING YOUR BUSINESS NOW



The Total Resource Campaign is an excellent way to increase brand awareness for your business. Brought to you by the St. Joseph Chamber of Commerce, you'll receive the best B2B marketing opportunities our community has to offer from event sponsorships to ad placements in Chamber publications.

Be an agent of change, discover the benefits of brand building today --  
CALL: (816) 364-4107 | E-MAIL: [redmond@saintjoseph.com](mailto:redmond@saintjoseph.com)

"MAKING DREAMS COME TRUE SINCE 1969"

**3 DAYS!**  
**JUNE 14TH-16TH**  
RAFFLES  
&  
GIVEAWAYS  
FIGS CARCATURES

**50TH ANNIVERSARY EXTRAVAGANZA**

AMERICAN MOTOR DROME  
"WALL OF DEATH"  
LIVE MUSIC  
BEER & FOOD  
KECK'S  
LONGHORN ROOT BEER

" IT'S ALWAYS A PARTY AT ST. JOE HARLEY"  
FOR UPCOMING EVENTS AND PROMOTION FOLLOW US FACEBOOK  
ST. JOE HARLEY-DAVIDSON  
4020 S. 169 HWY ST. JOSEPH, MO 64503  
PH: 816-233-9061 FX: 816-233-9013  
[STJOEHARLEYDAVIDSON.COM](http://STJOEHARLEYDAVIDSON.COM)

# June Calendar

All members, employees and guests are invited to attend events. Call the Chamber for any dietary needs. Mark your calendars now, and confirm your reservation one week prior to the event. Reservations must be cancelled 24 hours in advance to avoid charges. For more information, call 816/232-4461. **CREDIT CARD RESERVATIONS CAN BE MADE ONLINE, [www.saintjoseph.com](http://www.saintjoseph.com)**

## 5, 19/ Circle of Influence

June 5 & 19 and June 13 & 27  
11:30 a.m. to 1p.m., Guests Free

**13, 27** Circle of Influence is a leads group composed of small business professionals looking to exchange direct client referrals and leads. The group also provides a forum for the discussion of issues which businesses commonly encounter. Only one member per profession/speciality in each group is allowed. Cost is \$100 to join. There are two groups, one that meets the first and third Wednesdays at Stoney Creek Hotel and another that meets the second and fourth Thursdays at Commerce Bank at Ashland and Karnes roads. Contact Natalie Redmond for more information, [redmond@saintjoseph.com](mailto:redmond@saintjoseph.com) or (816) 364-4107.

## 7 Foodie Friday

Friday, June 7  
7:30 to 9 a.m., Free

Join other Chamber members as they experience foods all around St. Joseph in a new networking event. Enjoy specials at each restaurant and get to know some new business contacts. Free to attend, but cost of meal is up to the individual. This month celebrate National Donut Day with breakfast with us!

Cardinal Country Bakery  
306 E. Hyde Park Ave.

## 11 Public Affairs Coffee

Presented by Cochran, Head Vick & Co., P.C.

This Public Affairs Coffee will be a wrap-up of the recently concluded legislative session in Jefferson City. Come talk to our legislators about wins and losses and the special session. Public Affairs Coffee events feature issues involving social, economic, governmental, legislative and corporate activities that are of concern to Chamber members and the business community.

Tuesday, June 11  
7:30 to 8:30 a.m., \$15  
Continental Breakfast Served  
Metropolitan, 107 S. Sixth St.

RESERVATIONS REQUIRED:  
816/232-4461  
or [www.saintjoseph.com](http://www.saintjoseph.com)

## 11 Lunch & Learn Seminar

Presented by CLA

"Guideposts to Goal Setting for Small Business"

After spending the first decade of her career working for top entrepreneurs, **Alyson Thompson Fisher** decided to take her years of experience and work for herself and others. Alyson owns and operates three local businesses and has successfully built a workforce from four to more than 25. Join the 2019 Emerging Entrepreneur of the Year to discuss goal setting, overcoming hurdles in small business, and how to build bigger goals.

*Lunch by Chau's Catering*

Tuesday, June 11  
11:30 a.m. to 1 p.m., \$10  
Room 108, 722 Felix St.

RESERVATIONS REQUIRED:  
816/232-4461  
or [www.saintjoseph.com](http://www.saintjoseph.com)

## 13 DIPLOMATS CLUB Breakfast

Presented by Mosaic Life Care

The Diplomats Club is a fun group that provides opportunities to promote your business and serve as a link between the Chamber and the community. Join them for their monthly meeting!

Thursday, June 13  
7:15 to 8:30 a.m., \$7  
Breakfast provided

Transport 360, St. Joseph Regional Port Authority  
1616 Stockyards Expressway

RESERVATIONS REQUIRED:  
816/232-4461 or [www.saintjoseph.com](http://www.saintjoseph.com)

## 13 Parties on the Parkway

Presented by Nodaway Valley Bank

Join us for Parties on the Parkway! These events are open to the public and allow those who attend to enjoy food, drinks, live music and St. Joseph's incredible Parkway system. Food and beverages are available for purchase. No alcoholic beverages may be brought into the event. Please bring your own lawn chair or blanket. Proceeds benefit the Friends of the Park. The band will be local favorite Oxymoron.

Thursday, June 13  
5 to 8 p.m., Free

S.W. Parkway and 28th Street  
(Rain date: June 20)

## 26 THE CHAMBER CLASSIC

Presented by Al J. Mueller Construction Co. and Fairway Independent Mortgage Corporation

Join us for the annual Chamber Classic Golf Tournament. The \$90 per person cost includes green fees, cart, lunch, refreshments, team photo, goodie bag, prizes and more! The format is a four-player scramble. Contact Natalie Redmond to register at [redmond@saintjoseph.com](mailto:redmond@saintjoseph.com) or (816) 364-4107.

Wednesday, June 26

8 a.m. shotgun start  
\$90 per player

St. Joseph Country Club  
50 Ridgeland Road

## 27 BUSINESS after HOURS

Presented by Altec Industries, Inc.

There's no shortage of chances to meet new people through the Chamber! While any of our events could be seen as networking, Business After Hours are set up for just that. Bring your business cards, talk to some potential new customers and make some new friends. This month enjoy pizza, pool, darts and more!

Thursday, June 27  
5 to 7 p.m., Free

Geneo's Pizza & Pub  
809 Francis St.

 office  
essentials

Office Supplies | Furniture  
Managed Print Services

Shelley Williams  
[swilliams@offess.com](mailto:swilliams@offess.com)  
office: 866.251.9802  
cell: 816-390-4696