



Connections

ST. JOSEPH
Chamber of Commerce

The President's Perspective

Today and Tomorrow

Today we have a chance to make Missouri and St. Joseph better. On Nov. 6, Election Day, voters will have the opportunity to improve our state and local highways, streets and bridges through an increase in the gasoline tax. Proposition D will raise the gasoline tax by 2.5 cents annually over the next four years that will ultimately total a 10-cent increase. Today Missouri ranks close to the bottom among states in the amount of gasoline tax per gallon collected and sadly, we have the highways and bridges that demonstrate this.

Legislators have put forth a reasonable and rational approach to providing needed funding that will also mean additional funding to counties and local governments in the state. This money is earmarked to provide improvements to our transportation system and enhance the safety for the traveling public. The investment in transportation also stimulates the state's economy and supports economic development, ensuring we have the capacity to attract new jobs and investments to Missouri and St. Joseph. On Nov. 6, Vote YES for Proposition D.

Today and tomorrow we have an opportunity to make St. Joseph better. Since March, the St. Joseph Chamber of Commerce and the United Way of Greater St. Joseph along with over 1,000 volunteers have led a community planning initiative titled Imagine St. Joseph 2040. In October the plan was presented to the community. There

are three major focus areas of Imagine St. Joseph 2040:

- Invest in People
- Create a Better Place
- Grow Prosperity

The goals of the 20-year community plan are far reaching and comprehensive. Improving our educational system, cleaning up our older neighborhoods, addressing the causes of poverty, stimulating civic engagement and leadership and preparing our workforce for future jobs, to name a few of the stated goals.

But the success envisioned in the plan cannot happen without the support and engagement of all of us – all of us working together in a common direction to make St. Joseph a better place. Be part of this journey to success by signing up to be involved, make a difference and be part of something special. Go to saintjoseph.com and click on the Imagine logo, review the plan and pledge to support. Remember, the plan belongs to all of us, it's the community's plan. So today, and tomorrow, you have a chance to make your state and your community better, vote YES on position D and also join your fellow neighbors in supporting Imagine St. Joseph 2040.



R. Patt Lilly
President & CEO

Website: cojoe.saintjoseph.com
E-mail: cojoe@saintjoseph.com
518 Felix St.
816-364-4115

Trying to get work done at coffee shops can be a hassle.

If you are a small business owner, freelancer or other entrepreneur who is looking for modern, clean office space available for rent by the day or more long term, check out CoJoe, an innovative coworking space located in historic Downtown St. Joseph.

CoJoe provides an alternative to both the distractions of working at home or a public space, as well as the logistics of maintaining a private office.

NEW MEMBERS

The following businesses and individuals have been approved for membership in the St. Joseph Chamber of Commerce:

Pro Floors

Ira Jonas
5904 N. Belt Highway (06)
(816) 344-9669
irabass1@yahoo.com

Floor Coverings

Keller Williams Realty -- Rick Palma

3025 Oakland Ave. (06)
(816) 294-4476
rickpalma@kw.com
buyandsellstjosephhomes.com

Real Estate (Associate)

Transport 360

Bill Becker
1616 Stockyards Expressway (01)
(816) 901-0245
billbecker@mkminerals.com
transport360.org

Transportation

Metro Pure Water, LLC

Amory Beaver
14467 N. U.S. Highway 169
Smithville, MO 64089
(833) 787-3423
amorybeaver@metropurewater.com
metropurewater.com

Water Conditioning

St. Joe Mattress Outlet

Terrance Thomas
3603 Frederick Ave. (06)
(816) 387-4497
stjoemattressoutlet@gmail.com
stjoemattressoutlet.com

Retail

River Bluff Brewing

Christopher Lanman
1224 Frederick Ave. (01)
(816) 271-3211
chris@riverbluffbrew.com
riverbluffbrew.com

Beverages-Wholesale & Distributors

SigInt, L.L.C.

Richard Dodson
2480 B S.W. State Route J,
Amity, MO 64422
(816) 689-9660
ceo@sigint-tech.com
sigint-tech.com

Computer Services

Friends of the Animal Shelter of St. Joseph Inc.

Whitney Zoghby
701 Lower Lake Road (04)
(703) 568-9519
wrmartin88@gmail.com
petforu.com

Service Organizations

Reed Jeep Ram Hyundai

Grant Karr
3100 S. Belt Highway (03)
(816) 396-5443
reedjeepram.com

Automobile Dealers

Riverwood Winery

David Naatz
22200 State Route 45 North
Rushville, MO 64484
(816) 579-9797
owner@riverwoodwinery.com
riverwoodwinery.com

Winery

AFLAC-Amanda Riley

1802 Union St. (06)
(816) 646-1677
amanda_riley@us.aflac.com
aflac.com

Insurance (Associate)

Madden Media

Kim Thompson
345 E. Toole Ave.
Tuscon, AZ 85701
(816) 341-3776
kthompson@maddenmedia.com
maddenmedia.com

Marketing

November Calendar

All members, employees and guests are invited to attend events. Call the Chamber for any dietary needs.

6

Lunch & Learn Seminar

Lunch by Rib Crib

Presented by CliftonLarsonAllen

If you are still unclear about how the Tax Cuts and Jobs Act affects your closely-held business, then you may wish to join CLA for this lunch and learn to help you work through some of those uncertainties. This presentation will highlight key changes to federal, state, and local taxes that could impact your business, and will provide an update on recent guidance and opportunities under the new tax reform law. CLA will also identify potential changes as a result of the Supreme Court's decision in the Wayfair case and recent Missouri bills impacting corporate and personal taxation.

Tuesday, Nov. 6

11:30 a.m. to 1 p.m., \$10
St. Joseph Chamber of Commerce
3003 Frederick Ave.

RESERVATIONS REQUIRED:
816/232-4461
or www.saintjoseph.com

7 & 21
8 & 22

Circle of Influence

Circle of Influence is a leads group composed of small business professionals who are looking to increase their revenue by forming relationships with other Chamber members for the purpose of exchanging direct client referrals and leads. The group also provides a forum for the discussion of issues which businesses commonly encounter. Only one member per profession/speciality in each group. There is a \$100 joining fee. There are two groups, one that meets the first and third Wednesdays at Stoney Creek Hotel and another that meets the second and fourth Thursdays at Commerce Bank at Ashland and Karnes roads. Contact Natalie Redmond for more information, redmond@saintjoseph.com or (816) 364-4107. November has a slightly different schedule.

Nov. 7 & 21-- Nov. 8 & 22
11:30 a.m. to 1 p.m., Guests Free

7

Shop St. Joseph

Presented by the St. Joseph News-Press

This popular program encourages residents to shop locally during the holidays is getting ready to kick off. If you want your business to get some extra business this holiday shopping season, call 364-4107 or e-mail redmond@saintjoseph.com.

Nov. 7 to Dec. 17
go to www.saintjoseph.com
for more information

8

DIPLOMATS CLUB Breakfast

Presented by Mosaic Life Care

The Diplomats Club is a fun group that provides opportunities to promote your business and serve as a link between the Chamber and the community. Join them for their monthly meeting!

Thursday, Nov. 8
7:15 a.m., \$7

Breakfast provided
Jake's 620 Edmond St.

RESERVATIONS REQUIRED:
816/232-4461 or www.saintjoseph.com

14

COJOE

Come to a pop-up restaurant at CoJoe and enjoy a lunch catered by Ugly Duck Supper Club. Lunch cost is on your own but a great networking lunch environment is free.

Wednesday, Nov. 14
11:30 a.m. to 1 p.m.
518 Felix St.

15

ECONOMIC SUMMIT

Presented by Innovation Stockyard

Zora Mulligan, Commissioner of Higher Education, and Rob Dixon, Director of the Missouri Department of Economic Development, will discuss their work in addressing changes to the state's economic development program, as well as needed changes to workforce development.

Thursday, Nov. 15
11:30 a.m. to 1:30 p.m.
\$25, includes lunch

MWSU Fulkerson Center
4525 Downs Drive

RESERVATIONS REQUIRED:
816/232-4461 or www.saintjoseph.com

26

Women's Leadership Group

Presented by Sam's Club

Co-sponsored with Northwest Missouri State University's Small Business and Technology Development Center, each month has a different featured topic for women business owners, managers and employees. No RSVP necessary.

Monday, Nov. 26
12 to 1 p.m., FREE
St. Joseph Chamber of Commerce
3003 Frederick Ave.
Bring your own lunch

28

Small Business Summit

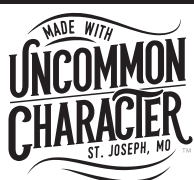
Presented by Family Investment Center

See a Cup of Joe presentation and hear keynote speaker Joe Bisogno, founder of Mr. Goodcents and "serial entrepreneur" as well as attend breakout sessions on topics like, "Finding and Keeping Good Employees," "An Introduction to Facebook Advertising," "Charting the Course for your Small Business," and "The Language of Finance." One-on-one sessions with professional consultants also will be available.

Wednesday, Nov. 28
8:30 a.m. to 1 p.m., \$20
Fulkerson Center, MWSU
4525 Downs Drive
RESERVATIONS REQUIRED:
816/232-4461 or
www.saintjoseph.com

Mark your calendars now, and confirm your reservation one week prior to the event. Reservations must be cancelled 24 hours in advance to avoid charges. For more information, call 816/232-4461. **CREDIT CARD RESERVATIONS CAN BE MADE ONLINE, www.saintjoseph.com**

Need help recruiting or retaining talent?



The Made With Uncommon Character campaign can help your business recruit top talent and keep your best employees. St. Joseph has a lot to offer and has tremendous character in our people, architecture and amenities.

Visit the website below and follow Made With Uncommon Character on Facebook, Twitter and Instagram for interesting stories, a community calendar and resources you can give to potential employees -- like housing, school, healthcare options and more.

Need a brochure or goodie bag to give recruits? We have them! E-mail bailey@saintjoseph.com.

uncommoncharacter.com