

Connecting the Chamber with members in a monthly news source.

Connections

ST. JOSEPH **Chamber of Commerce**

The President's Perspective

Hope

As we begin the new year, we should take the opportunity to embrace hope. The past year has been difficult for all of us and certainly more difficult for some than others. At times the challenges have spawned a sense of hopelessness in many of us, me included. As I write this column in mid-December, we are beginning to see the roll out of a vaccine and the beginning of inoculations against the virus, something that should offer us all a sense of hope.

There were many times this past year that offering hope to our members drove most of our work. In the early months, communicating the rapidly changing conditions gave our local businesses a chance to react and innovate but also offered hope they could find a way to survive. Our online programming offered a way to continue connecting with you, but it also gave us hope that we would be able to serve and support our members and add value. The Champions of Commerce buy local campaign offered the hope of attracting customers and sales to those businesses most in need.

There is little doubt that hope, the belief in things getting better, pulled us through many difficult days as individuals and as businesses

but truthfully, there were days when hope was a distant thought and despair seemed easier to embrace.

So, as we begin 2021, sounds good does it not, I say let's make this the year of hope. I believe that despite everything that has occurred and will likely occur in the months ahead, there is still much we can be hopeful about in our future. That may still be hard to say today, but I believe it to be true. It is still vitally important that as individuals and as a



R. Patt Lilly President & CEO

community we embrace hope, knowing that we will get through this and while things will likely be different, we will have the opportunity to experience much of what we enjoyed before 2020.

From all of us at the Chamber, here's hoping you have a great 2021!

NEW MEMBERS

The following businesses and individuals have been approved for membership in the St. Joseph Chamber of Commerce:

Quad State Ink Rayna Vogan 18121 Hwy 59, PO Box 175 Mound City, MO 64470 (660) 442-1040 rvogan@quadstateink.com www.quadstateink.com

Printers

igoplus

Turnip Health Jenny Cathcart 3402 N. 37th Terrace (06) (816) 261-3730 jenny@turniphealth.com www.turniphealth.com Health Services

Weston Wine Company Hannah Magee 540 Main St., Weston, MO 64098 (816) 651-4889 hannah@westonwinecompany.com www.westonwinecompany.com Winery

The Law Offices of A.J. Partamian, LLC

Arman Partamian 1801 Oak Ridge Circle, Ste. 201 (06) (816) 635-0868 partamianlaw@gmail.com **Attorneys**

Lionshot LLC dba Chick-fil-A Ruth Seitz 5303 N. Belt Highway (06) (816) 232-5500 02309@child-fil-a.com cfasite.com/st.joseph

Restaurants

Hayes Mechanical Jordan Strange 11825 Olive St., La Vista, NE 68128 (402) 502-0299 jstrange@hayesmechanical.com www.hayesmechanical.com **Mechanical Contractors**

Cherry Storage Kadi Bates 402 S. Fifth St. (01)

(816)) 344-1067 info@cherryselfstorage.com www.cherryselfstorage.com

Storage

Lite It Up LLC Frank Hurt 421 Kemper St. (01) (913) 213-3383 liteitupkcmo@gmail.com www.trimlight.com **Decorators**

Starke and Sons Auto Repair

Wes and Danna Starke 922 S. 22nd St. (07) (816) 232-1767 starkewes@yahoo.com www.starkeandsonsautorepair.com **Automotive Repair**

Central Christian Church

Pete Smith 1501 N. Leonard Road (06) (816) 233-4144 psmith@c3stjjoe.com Churches

Safety First Transportation and **Logistics LLC**

Thornton Jackson 11819 John Glenn Apt. A (05) (785) 215-7880 tony84057@gmail.com **Transportation**

McAlister's Deli Colby Oyerly 3815 Frederick Blvd. (06) (816) 279-3354 colbyoyerly@thesaxtongroup.com www.mcalistersdeli.com Restaurants

Tommy's Express Car Wash

Sandy Sandhu 102 N. Belt Highway (06) (816) 646-2230 ssandhu83@gmail.com tommys-express.com Car Wash

LeaderOne Financial Corporation Mendy Goll

(

1300 W. 95th St., Lenexa, KS 66215 (913) 232-9228 Ext. 328 mendygoll@leader1.com leader1.financial **Mortgage Companies**

Turk Enterprises dba Little Caesars of St. Joseph

Jennifer Martin 3304 Ashland Ave. (06) 2120 Mitchell Ave. (07) (816) 279-8500 stjoecaesars@suddenlink.net www.littlecaesars.com Restaurants

Bolin Hydraulic Inc Karey Bolin 829 S. Ninth St. (01) (816) 232-5116 bolinhd@gmail.com **Industrial Equipment & Supplies**

Lewis Backhoe & Excavating Inc.

LaVonne Stark 6645 Mitchell Ave. (07) (816) 662-3215 lewisexc@lewisexcavating.com **Underground Utility Contractor**

Agriculture Future of America Mark Stewart 11500 N.W. Ambassador Drive Ste. 306, Kansas City, MO 64153 (816) 472-4232 mark.stewart@agfuture.com www.agfuture.com **Education**

www.saintjoseph.com chamber@saintjoseph.com (816) 232-4461

For more information, call 816/232-4461. CREDIT CARD RESERVATIONS CAN BE MADE ONLINE, www.saintjoseph.com

All members, employees and guests are invited to attend events. Call the Chamber for any dietary needs. Reservations must be cancelled 24 hours in advance to avoid charges. See COVID-19 event guidelines at saintjoseph.com

Circle of Influence

Jan. 6 & 20 and Jan. 14 & 28 11:30 a.m. to 1p.m., Guests Free

Circle of Influence is a leads group composed of small business professionals looking to exchange direct client referrals and leads. The group also provides a forum for the discussion of issues which businesses commonly encounter. Only one member per profession/speciality in each group is allowed. Cost is \$100 to join. There are two groups, one that meets the first and third Wednesdays and another that meets the second and fourth Thursdays. Contact Natalie Redmond for more information, redmond@saintjoseph.com or (816) 364-4107. Meetings held at Stoney Creek Hotel & Conference Center, 1201 Woodbine.

Learn Lunch Seminar

Tuesday, Jan. 12, Free 11:30 a.m. to 12:30 p.m. Virtual

Presented by Butchart Flowers Inc. & Greenhouse

RESERVATIONS REQUIRED: 816/232-4461

"Using Design Thinking for Innovative Strategies in 2021" This one-hour, interactive virtual business retreat will demonstrate different exercises from the proven Design Thinking methodology to help your organization pivot, innovate and prepare for 2021.

Guaranteed to get you thinking outside the box. The session will be presented by Rebecca Lobina, Small Business Development Center

or www.saintjoseph.com

director, Northwest Missouri State University.

Thursday, Jan. 14 7:15 to 8:30 a.m., \$7

Presented by CLA

Breakfast provided East Hills Shopping Center Belt and Frederick

The Diplomats Club is a fun group that provides opportunities to promote your business and serve as a link between the Chamber and the community. Join them for their monthly meeting!

RESERVATIONS REQUIRED: 816/232-4461 or www.saintjoseph.com

BUSINESS after HOURS Presented by Altec Industries, Inc.

Celebrate the beginning of a new year. Bring your business cards and meet your next client or contact.

Thursday, Jan. 21 5 to 7 p.m., Free The Missourian

3701 King Hill Ave.

 \bigoplus

Virtual Women's Leadership Group

Presented by Human Resource Management Association of Northwest Missouri

Co-sponsored with Northwest Missouri State University's Small Business Development Center, each month has a different featured topic for women business owners, managers and employees. This month's topic is "Reframing Personal and Professional Success During COVID-19."

Monday, Jan. 25 Noon to I p.m., Free **RESERVATIONS REQUIRED:** 816/232-4461 or www.saintjoseph.com



ANNUAL BANQUET

It's strange to have a January newsletter without the Annual Banquet being in it! Never fear, the Chamber will have the event, but in the spring. More information to come.

The banquet does serve as the Chamber's annual meeting. Since we can't have the event, please look for your Annual Report in the mail and videos to be sent later this month.



SHOP ST. JOSEPH

Congrats to the \$10,000 winner Melissa Shope! Thanks to all who participated in Shop St. Joseph as a vendor or consumer. Thanks for shopping local!



Be a Champion of Commerce

SHOP LOCAL DECIDE LOCAL

championsofcommerce.com

january 2021.indd 2