December 2019

Connecting the Chamber with members in a monthly news source.

Connections

ST. JOSEPH

Chamber of Commerce

The President's Perspective

Make Your Voice Heard

While all eyes may be on Washington, D.C., these days, our attention will soon switch to closer at home as the Missouri State Legislature begins its 2020 legislative session the first part of January. It will be a statewide election year, so "all bets are off" as to what legislation is likely to make it to final passage.

The St. Joseph Chamber of Commerce stays engaged in the legislative session as part of our governmental advocacy role. We work to support pro-business issues of importance to our members, as well as partner with other local entities to support laws that benefit the St. Joseph community. Some of the issues we will be following in the 2020 legislative session are:

- Funding support for Missouri Western
- Sustainable funding for the state's highways and bridges
- Continued enhancements of workforce development efforts
- The passage of an internet sales tax providing fairness to local businesses
- Tort reform that levels the playing field for business

In addition to these issues, we are always on the lookout for legislation that may do harm.

We are fortunate to have an excellent state legislative delegation representing our interest in Jefferson City beginning with Sen. Tony Luetkemeyer, along with representatives Sheila Solon, Bill Falkner and Brenda Shields. And while Sen. Dan Hegeman's district lies just beyond the county line, we also claim him. I have had the privilege to work with each of these elected officials and would offer that St. Joseph could not be better served or represented in the Missouri Legislature. I should also mention that Sen. Luetkemeyer and Rep. Shields were recently



R. Patt Lilly President & CEO

recognized by the Missouri State Chamber as Freshman Legislators of the Year. Well deserved!

In the upcoming month you will receive in the mail the Annual Chamber Legislative Priorities brochure providing information and positions on federal, state and local issues. In addition, beginning in January, members will receive weekly e-mail updates on legislative issues of importance. The Chamber works to keep you engaged. Make sure you take the opportunity to make your voice heard. Your voice does matter!

NEW MEMBERS

The following businesses and individuals have been approved for membership in the St. Joseph Chamber of Commerce:

L D Data Solutions

Leameana Davis
2400 Frederick Ave. Ste. 312 (01)
(816) 343-4830
contact@lddatasolutions.com
www.lddatasolutions.com

Web Development

Pathfinder Pest Solutions

Stacie Sanders
17620 State Route D (05)
(816) 396-8003
brian@pathfinderpestsolutions.com
pathfinderpestsolutions.com
Pest Control

Larry Reynolds Insurance

Larry Reynolds
3814 Northridge Terrace (06)
(816) 344-1669
larry@larryreynoldsinsurance.com
larryreynoldsinsurance.com
Insurance

Bryson Bolton Farmers Insurance Agency Bryson Bolton

3411 S. 22nd St. (03) (816) 259-5555 bbolton@farmersagent.com agents.farmers.com/bbolton

Modern Cleaners

Insurance

Kathy Lawrence
2510 Frederick Ave. (06)
(816) 279-1461
kathyimogene@gmail.com
Dry Cleaners

Pro Cellular LLC

Mathew Graf
2608 N. Belt Highway (06)
(816) 248-9682
procellularllc@gmail.com
www.procellularllc.com
Cellular Phones

Larson Heating & Air Kirk Zwiers

4902 Frederick Ave. (06) (816) 593-2412 kirk@justcalllarson.com www.justcalllarson.com

Heating & Cooling Contractors

PFLAG St. Joseph

Carla Willis
927 Faraon St. (01)
(816) 536-1600
pflagstjoe@yahoo.com
Human Service Organizations

Black Kat Salvage

Jan Ruoff 817 Francis St. (01) (816) 749-4232 jan.eckardscarpet@gmail.com Retail

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December Calendar

All members, employees and guests are invited to attend events. Call the Chamber for any dietary needs. Mark your calendars now, and confirm your reservation one week prior to the event. Reservations must be cancelled 24 hours in advance to avoid charges. For more information, call 816/232-4461. CREDIT CARD RESERVATIONS CAN BE MADE ONLINE, www.saintjoseph.com

BUSINESS after HOURS Holiday Party

Tuesday, Dec. 3 5 to 7 p.m., Free

Please join us for the 2019 Holiday Party, the Chamber's annual member appreciation party, featuring Chamber Tastes. Enjoy food and drinks from member caterers and beverage providers. The Holiday Party is a free event and open to all Chamber members. Please bring a non-perishable food item or cash to donate to Second Harvest Community Food Bank.

Metropolitan 107 S. Sixth St.

Circle of Influence

Dec. 4 & 18 and Dec. 12 11:30 a.m. to 1p.m., Guests Free

Circle of Influence is a leads group composed of small business professionals looking to exchange direct client referrals and leads. The group also provides a forum for the discussion of issues which businesses commonly encounter. Only one member per profession/speciality in each group is allowed. Cost is \$100 to join. There are two groups, one that meets the first and third Wednesdays at Stoney Creek Hotel and another that meets the second and fourth Thursdays at Commerce Bank at Ashland and Karnes roads. Contact Natalie Redmond for more information, redmond@saintjoseph.com or (816) 364-4107.

FOODIE FRIDAY

Friday, Dec. 6 11:30 a.m. to 1 p.m., \$15 Shakespeare Chateau Join other Chamber members as they experience foods all around St. Joseph in a new networking

This month experience your own "Christmas at the Chateau" by having lunch at the Shakespeare Chateau on beautiful Hall Street. RSVPs and payment are required for this event as a lunch will be specially prepared for those who attend.

event. Each month is held at a different St. Joseph eatery at either breakfast or lunch.

809 Hall St. **RESERVATIONS REQUIRED:** 816/232-4461

or www.saintjoseph.com

Learn Presented by CLA

Lunch by Planet Sub

Tuesday, Dec. 10 11:30 a.m. to 1 p.m., \$10 St. Joseph Chamber of Commerce 3003 Frederick Ave.

"Are You Managing Your Time or is Time Managing You?" If you've ever felt: Burned out, stressed out, rundown or tired

RESERVATIONS REQUIRED: 816/232-4461

or www.saintjoseph.com

Out of balance; out of control

Frustrated with wheel spinning

There's too much to do; not enough time for family and yourself

You're not able to get it all done and more...

then you won't want to miss the presentation. Learn what tools will help you to create habits that will keep you focused, take ownership and develop a plan that actually works! It will be presented by Gail Hermesch of Bandura Plus.



Wednesday, Dec. 11 5 to 7 p.m., Free Norty's Bar & Grill 1117 Frederick Ave.

Presented by Altec Industries, Inc. and Mosaic Life Care

Have employees new to St. Joseph? Invite them to enjoy some Christmas cheer at the Uncommonly Ugly Christmas Sweater Party. Food, drinks, fun games and lots of merriment provided. Help them feel welcome to St. Joseph this holiday season. This event hosted by Commerce Bank and Van-Am Tool & Engineering.

DIPLOMATS CLUB Breakfast

Presented by Mosaic Life Care

The Diplomats Club is a fun group that provides opportunities to promote your business and serve as a link between the Chamber and the community. Join them for their monthly meeting!

Thursday, Dec. 12 7:15 to 8:30 a.m., \$7

Breakfast provided

Albrecht-Kemper Museum of Art 2818 Frederick Ave.

RESERVATIONS REQUIRED: 816/232-4461 or www.saintjoseph.com

Shop St. Joseph

Presented by the News-Press NOW

Nov. 13 to Dec. 18 go to www.saintjoseph.com for more information

This popular program encourages residents to shop locally during the holidays. Collect your tickets through Dec. 16. The grand prize drawing is Dec. 18. You could win \$10,000 or second chance prizes.

BUSINESS after HOURS Presented by Altec Industries, Inc.

There's no shortage of chances to meet new people through the Chamber! Bring your business cards, talk to some potential new customers and make some new friends.

Thursday, Dec. 19 5 to 7 p.m., Free

> Fairfield Inn & Suites 4779 Tuscany Drive