



### The President's Perspective

#### Pay Attention

One of the first things I remember hearing from my first-grade teacher, was "Patt, pay attention!" Ok, so I did not always pay attention, but I find myself today wondering, does anyone really pay attention? There is so much to distract us, in addition to life itself, that it is a wonder we absorb what we do. The truth is we prioritize what is important to us and generally tune out the rest. The problem is when we do this, we tend to hear only the quick statements or read the short comments simply moving on to the next issue in our lives. We take little time for real thought, discussion or consideration of a particular issue or event.

If you think our lack of attention has gone unnoticed, think again. Just look at the political environment today. Tweets, Snapchat, and other forms of social media that make up much of what we read and often include comments masked as fact. Those who work in this communication environment know our attention span is short and take advantage of it to pursue their own interest.

Ok, so what? Well over the next six months, there will be several important elections that will determine the future of our community for many years to come. The upcoming November 7th election on the school tax levy may be the most important local vote in a decade or more. The proposed tax levy will provide the necessary resources to improve public education and create the opportunity for a top-rated school district in St. Joseph. After the first of the year the City will hold elections for Mayor and City Council. It appears

there will be many first-time candidates along with incumbents all looking to make a positive difference as an elected official. It is important who is elected to these positions and understand what they want to accomplish to benefit the community. This lends itself to paying attention, asking questions and being informed. Lastly, there will be the election of three new School Board members in the spring. These leadership positions overseeing the education of our children and the allocation of resources to provide excellent schools are important. Be knowledgeable, be informed and determine for yourself who is the best School Board candidates to earn your vote.

Yes, lots of distractions, but these important St. Joseph elections deserve, no, they demand your attention. Don't rely on one-liners, silly ads or the rant of someone on social media. Pay attention to the issues and the candidates, understand what's at stake, get the facts and make an informed vote. It's hard to imagine that the simple lesson that I learned in first grade could have so much importance today. Pay attention, it matters!



R. Patt Lilly  
President & CEO



### Donut Dash Grows In Its Third Year

The Donut Dash, the St. Joseph Chamber of Commerce's family-friendly 5k+ run/walk through historic St. Joseph, grew to almost 200 runners in its third year. The run features Mount Mora Cemetery, Robidoux Row Museum and Patee House Museum. A portion of the proceeds benefit the cemetery and museums. Awards, donuts and fun at the finish line were included. Hi-Ho Bar & Grill offered brunch after the race as well.

To check out more photos from the race taken by Lura Landis Photography, go to the Chamber's Facebook page, [facebook.com/saintjosephchamber](https://www.facebook.com/saintjosephchamber)

## NEW MEMBERS

The following businesses and individuals have been approved for membership in the St. Joseph Chamber of Commerce:

#### 108 Capital LLC

Josh Weaver  
3910 Waterworks Road (05)  
(816) 244-9664  
[joshweaver@pioneermaterial.com](mailto:joshweaver@pioneermaterial.com)  
**Real Estate Developers**

#### AAIM Services LLC

Alan Kane  
13729 222 Road,  
Cummings, KS 66016  
(913) 426-5050  
[sales@aaimservice.com](mailto:sales@aaimservice.com)  
[aaimservice.com](http://aaimservice.com)

#### Air Conditioning & Heating Contractors

#### ABC Supply Company, Inc.

Ryan Mason  
3314 S. Leonard Road (03)  
(816) 233-2112  
[ryan.mason@abcsupply.com](mailto:ryan.mason@abcsupply.com)  
[www.abcsupply.com](http://www.abcsupply.com)  
**Building Supplies**

#### Adams Bar & Grill

Whitney Loehnig  
1612 Commercial St. (03)  
(816) 232-5513  
[adamsbarandgrill@gmail.com](mailto:adamsbarandgrill@gmail.com)  
**Bars & Taverns  
Restaurants**

#### AFLAC

Amber Wendle  
31510 Imperial Road,  
Maryville, MO 64468  
(660) 541-0554  
[amber\\_wendle@us.aflac.com](mailto:amber_wendle@us.aflac.com)  
[aflac.com](http://aflac.com)  
**Insurance (Associate)**

#### AECOM

Dan Meyers  
1001 Highlands Plaza Drive W. Ste.  
300, St. Louis, MO 63110  
(314) 429-0100  
[dan.meyers@aecom.com](mailto:dan.meyers@aecom.com)  
[www.aecom.com](http://www.aecom.com)  
**Engineering**

#### Advanced Plumbing & Heating, Inc.

Mike Hanlan  
1224 S. Ninth St. (03)  
(816) 238-0907  
[advanced\\_plumbing@sbcglobal.net](mailto:advanced_plumbing@sbcglobal.net)  
**Plumbing Contractors**

#### AFLAC

Amy Zimmerman  
7211 N.W. 83rd St. Ste. 330C  
Kansas City, MO 64152  
(913) 702-6980  
[amy\\_zimmerman@us.aflac.com](mailto:amy_zimmerman@us.aflac.com)  
[aflac.com](http://aflac.com)  
**Insurance (Associate)**

#### AFLAC

Brina Ford  
713 Logan St. (05)  
(816) 273-3669  
[brina\\_ford@us.aflac.com](mailto:brina_ford@us.aflac.com)  
[aflac.com](http://aflac.com)  
**Insurance (Associate)**

#### AFLAC

Justin Boyles  
3500 N. Village Drive St. 277 (06)  
(816) 244-8338  
[justin\\_boyles@us.aflac.com](mailto:justin_boyles@us.aflac.com)  
[aflac.com](http://aflac.com)  
**Insurance (Associate)**

# November Calendar

All members, employees and guests are invited to attend events. Call the Chamber for any dietary needs.

- 1** **Small Business Summit**  
Presented by Family Investment Center  
See a Cup of Joe presentation and hear keynote speaker HGTV Design Star & small business owner Jennifer Bertrand as well as attend breakout sessions on topics like, "Brand Building," "Creative Financing Options," "The 80/20 of SEO," and "Get Noticed by the Media." One-on-one sessions with professional consultants also will be available.  
**Wednesday, Nov. 1**  
**8:30 a.m. to 1 p.m., \$20**  
Fulkerson Center, MWSU  
4525 Downs Drive  
RESERVATIONS REQUIRED:  
816/232-4461 or  
www.saintjoseph.com
- 1** **Public Service Candidate Academy**  
Thinking of running for an elected leadership position? Come learn about the community and about the campaign process in this four-part series coordinated by the Chamber and the Community Alliance of Saint Joseph. The series will happen on Nov. 1, 8, 14 and 16 at varying locations. For more information, see saintjoseph.com. RSVPs are suggested to 364-4109 or johnston@saintjoseph.com.  
**Wednesday, Nov. 1**  
**6 to 8 p.m., Free**  
St. Joseph Chamber of Commerce  
3003 Frederick Ave.
- 8** **Shop St. Joseph**  
Presented by the St. Joseph News-Press  
This popular program encourages residents to shop locally during the holidays is getting ready to kick off. If you want your business to get some extra business this holiday shopping season, call 364-4107 or e-mail redmond@saintjoseph.com.  
**Nov. 8 to Dec. 18**  
go to www.saintjoseph.com  
for more information
- 9** **DIPLOMATS CLUB Breakfast**  
Presented by Mosaic Life Care  
The Diplomats Club is a fun group that provides opportunities to promote your business and serve as a link between the Chamber and the community. Join them for their monthly meeting!  
**Thursday, Nov. 9**  
**7:15 a.m., \$5**  
Breakfast provided  
Whiskey Creek, 4016 Frederick Ave.  
RESERVATIONS REQUIRED:  
816/232-4461 or www.saintjoseph.com
- 13** **Women's Leadership Group**  
Presented by Sam's Club  
The event will offer the opportunity to choose from area women mentors for one-on-one coaching sessions. The attendees will have an opportunity to choose a specific mentor, or speak to the next mentor available. When not meeting with a mentor the ladies will get the chance to network or have table discussions on topics facing women today.  
**Monday, Nov. 13**  
**8:30 to 10 a.m., \$10**  
Continental breakfast provided  
Moila, 701 N. Noyes Blvd.  
RESERVATIONS REQUIRED:  
816/232-4461 or www.saintjoseph.com
- 16** **LEAD**  
Presented by Altec Industries, Inc.  
Leverage your knowledge and passion to build your career, expand your professional development, and make St. Joseph a better, stronger community with like-minded peers in LEAD, a group for those under 40. This month LEAD will go over "Life Hacks" in its program.  
**Thursday, Nov. 16**  
**8 to 9:30 a.m., FREE**  
The Restoration Project, 117 Francis St.
- 16** **Lunch & Learn Seminar**  
*Lunch by Pronto Cafe*  
Presented by CliftonLarsonAllen  
"Tips, Tools, and Insights to Create Your Own Personal Path to Success"  
Does your life feel like it's taking a path that you don't recognize? How do you know if that promotion is worth taking? Want clearer insights into making those decisions easier? While many businesses have a strategic plan, many of the people who help to formulate that plan, ironically, have no set plan for their own personal life. Join Jack and Kathleen Randall from Randall Resources International for an insightful and thought-provoking session.  
**Thursday, Nov. 16**  
**11:30 a.m. to 1 p.m., \$10**  
St. Joseph Chamber of Commerce  
3003 Frederick Ave.  
RESERVATIONS REQUIRED:  
816/232-4461 or www.saintjoseph.com
- 21** **BUSINESS after HOURS**  
Presented by Altec Industries, Inc.  
Need to broaden your portfolio of potential clients and customers? Make some new real life connections at this networking event.  
**Tuesday, Nov. 21**  
**5 to 7 p.m., Free**  
Luna's Fine Dining Inc.  
214 N. 20th St.

Mark your calendars now, and confirm your reservation one week prior to the event. Reservations must be cancelled 24 hours in advance to avoid charges. For more information, call 816/232-4461. **CREDIT CARD RESERVATIONS CAN BE MADE ONLINE, www.saintjoseph.com**

## NEW MEMBERS

The following businesses and individuals have been approved for membership in the St. Joseph Chamber of Commerce:

### AFL-CIO Community Services Agency

Penny Adams  
1203 N. Sixth St. (01)  
(816) 364-1131

penny.adams@helpmenow.org  
www.helpmenow.org

### Social Service/Welfare Organizations

Atha Brothers, LLC  
Riley Atha  
8770 S.E. Grain Bin Road,  
Agency, MO 64401  
(816) 390-4025  
Agribusiness

### Akins Floor Service

Terry Akins  
P.O. Box 4055 (04)  
(816) 238-5092

terry.akers@yahoo.com  
www.akersfloorservice.com

### Floor Coverings

Alscott Surety Inc.  
Bobby Cox  
24901 Woodland Circle,  
Lee's Summit, MO 64086  
(816) 739-8263  
Insurance

### American Family Insurance

Scott McCoy  
7800 N.W. Scenic Drive,  
Weatherby Lake, MO 64152  
(816) 820-5316

wmccoy@amfam.com  
www.amfam.com

### Insurance (Associate)

A-Rite, Inc.  
Jim Hoover  
1605 Commerce Ave. (05)  
(816) 364-2463  
Plumbing Contractors